

Message Text

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PAGE 01 ALEXAN 00487 151040Z
ACTION OPIC-06

INFO OCT-01 NEA-10 ISO-00 EB-07 COME-00 TRSE-00 /024 W
-----151107Z 075266 /12

R 151018Z JUN 77
FM AMCONSUL ALEXANDRIA
TO AMEMBASSY CAIRO
INFO SECSTATE WASHDC 0847

C O N F I D E N T I A L ALEXANDRIA 0487

E.O. 11652: GDS
TAGS: EINV, EG
SUBJECT: FORD PROJECT

1. OUROUSSOFF CALLED LATE THIS AFTERNOON TO RELATE THE LATEST DEVELOPMENTS IN THE ONGOING FORD SAGA.
2. ACCORDING TO OUROUSSOFF HE RECEIVED A TELEPHONE CALL ABOUT 2 P.M. FROM GAZARINE (NASCAR) WHO TOLD HIM THAT MININD SHAHINE HAD SEEN PRIMIN SALEM YESTERDAY AND BEEN INSTRUCTED TO CONTACT OUROUSSOFF TO ARRANGE FOR A HIGH LEVEL FORD DELEGATION TO COME TO EGYPT TO NEGOTIATE A FINAL SETTLEMENT.
3. ON THE OTHER HAND, ACCORDING TO OUROUSSOFF, GAZARINE INDICATED THAT OTHERS - READ KASSOUNI - DID NOT WANT SHAHINE INVOLVED BECAUSE OF HIS OBSTRUCTIONIST EFFORTS. INSTEAD THEY WANT TO GO THROUGH THE INVESTMENT AUTHORITY SUPREME COUNCIL FOR ANY FINAL NEGOTIATIONS WITH FORD.
4. OUROUSSOFF STATED HE PUZZLED BY PM SALEM'S CONTINUED PUSHING FORWARD OF MININT SHAHINE IN VIEW OF HIS OBSTRUCTIONISM.
5. GAZARINE ALSO COMMENTED TO OUROUSSOFF THAT HE WAS SURPRISED BY THE PARTICULARLY HARD STAND TAKEN BY FORD ON POINT ONE OF THEIR LATEST RESPONSE TO THE GOE. THIS IS THE ISSUE OF HARD CURRENCY.

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5. TO THIS OUROUSSOFF RESPONDED THAT FORD TOO HAD ITS SHAHINES (OBSTRUCTIONISTS) BACK IN DETROIT AND THAT THIS STAND COULD BE INTERPRETED AS A SIGN OF THEIR ASCENDANCY IN FACE OF THE DIFFICULTIES THROWN UP BY THE GOE. OUROUSSOFF AND GAZARINE AGREED AT THIS POINT THAT IF THE "SHANINES" TAKE OVER BOTH SIDES WILL LOSE.
6. FINALLY, OUROUSSOFF STATED TO GAZARINE THAT A FORD REP HAD,

IN LAST FEW DAYS, VISITED GOE EMBASSY IN WASHINGTON TO EXPRESS
PERSONALLY TO CHARGE THEIR DISMAY AT GOE FOOT DRAGGING.

7. COMMENT: OUROUSSOFF SAYS FORD WILLING SEND HIGH LEVEL TEAM
FOR "FINAL NEGOTIATIONS", BUT IS IS IMPORTANT THEY BE FINAL.
ALTHOUGH OUROUSSOFF RELUCTANT ASK AMBASSADOR'S INTERVENTION
AGAIN, PERHAPS HE OR DCM COULD SOUND OUT GOE FOR GOING OVER
SHAHINE'S HEAD THIS TIME TO AVOID FURTHER OBSTRUCTIONISM. CHASE

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